

You are invited to attend the
**Association of Fundraising Professionals
Luncheon Meeting**
on Tuesday, March 27, 2007
The Turnip Rose
300 South Flower Street
Orange, CA 92868 (see map on back)



Remember to
pre-register before Friday, March 23!

Luncheon Session 12 noon

How to Engage, Motivate and Organize Your Board's Fund Development Efforts

Presenter [Susan M. Scribner](#) is a much-sought-after international speaker and consultant. The author of "How To Ask For Money Without Fainting," "Boards From Hell," and "Chairing A Board By The Seat Of Your Pants," Susan will entertain you as she shares vital lessons to help you grow and manage a powerful Board of Directors. With more than 25 years consulting with nonprofits, Susan's teaching credits include UCLA, the University of Judaism, Cal State Long Beach, Cornell University, and numerous conferences and workshops.

Fundraising Fundamentals 10:30 - 11:30 a.m.

Beyond Google: Prospect Research Basics for the Nonprofit Professional

This presentation is designed for development professionals who are new to prospect research, have less than one year of experience, or have a desire to know more about the field. Learn how to conduct research on your donors and prospects using free and fee-based resources. The speaker will also provide helpful links to research resources for finding biographical, philanthropic, and wealth information.

Sandra Campero is the Director of Prospect Research at Loyola Marymount University (LMU). She began her advancement career in 1991 at the USC's Keck School of Medicine. Sandra earned a BA in Sociology from Cal State Long Beach and is currently pursuing a Masters degree in Education at LMU. Sandra is a member of the California Advancement Researchers Association (CARA), the Council for Advancement and Support of Education (CASE), and the Association of Professional Researchers for Advancement (APRA). Sandra is a certified facilitator for LMU's Training and Development program and an instructor at the Roland Tseng College of Extended Learning at Cal State Northridge where she teaches Prospect Research. Sandra is the lead presenter for the CARA Basic Training seminars held in Southern and Northern California.

Special Note: Due to a new policy instituted by the Turnip Rose, **AFP must give our meeting guarantee on the Friday before a meeting.** We will be assessed a service charge for late reservation/walk-in lunches. The Turnip Rose is striving to provide us with the best quality service and has asked us to cooperate. All reservations received after the Friday 12 noon deadline, including walk-ins at the meeting, will be charged a **\$10 late fee.**

AFP Orange County Chapter Mission Statement
To advance philanthropy for the greater good, through education, training and advocacy.



Prepaid Meeting Reservation Form

We do not accept pre-registrations without payment.

Fax to: 714-744-8975

Mail to: 224 W. Maple Ave.
Orange, CA 92866-1322

Online: www.afpoc.org

YES! I would like to attend _____ (date)

Reservation Deadline: In order to avoid additional charges, all reservations must be received by Friday, 12 noon, prior to each meeting.

Walk-ins and late reservations are an additional \$10.

Please reserve _____ seat(s)

Check all that apply:

- _____ \$30 / Members (Fundamentals & Luncheon)
- _____ \$30 / Members (**Luncheon Only**)
- _____ \$40 / Non-Members (Fundamentals & Luncheon)
- _____ \$40 / Non-Members (**Luncheon Only**)
- _____ \$30 / First Time Attendees (Fundamentals & Luncheon)
- _____ \$30 / First Time Attendees (**Luncheon Only**)
- _____ \$15 / Fundamentals Session Only
- _____ \$10 / Late fee

_____ **TOTAL \$**



Name _____

Guest(s) _____

Company _____

Address _____

City _____ Zip _____

Phone Number _____

AFP ID# _____

Payment Method

_____ Check _____ Visa

_____ MasterCard _____ AMEX

Card No. _____

Exp. _____

Signature _____

Payment must be received with luncheon pre-registrations (either by credit card or check).

We do not accept pre-registrations without payment.

You may use a credit card to hold a reservation if you wish to pay by check onsite.

** If registrant does not show, the regular rate will be charged to credit card used to hold reservation.

If final payment for pre-registration is not received by the Friday prior to the luncheon, registrant must pay onsite fee.

If registrant cannot pre-pay with your pre-registration, registrant must pay onsite with the onsite rate.

Mark your Calendars!

AFP 2007 LUNCHEON MEETINGS—4th Tuesday of the Month
(excluding December)

January 23, February 27, March 27, April 24, May 22, July 24, August 28,
September 25, October 23, December 4

Meeting Location
The Turnip Rose
300 South Flower
Street, Orange, CA
92868

Located on the
west side of Flower
St., 4 blocks from
the Chapman Ave.
& Flower St.
intersection



Fundamentals
Session:
10:30 a.m.

Luncheon Buffet:
11:45 a.m.

Meeting:
Noon – 1:30 p.m.

Questions?
Contact the AFPOC
office at 714-997-3585

Please Note:

- We cannot take reservations over the phone. The AFP office needs to have formal documentation of your registration (either by online registration, faxing or mailing in the form). This will ensure that your registration gets properly processed.
- If you need to cancel your registration, you must let us know on the Friday prior to the luncheon. If you do not let us know, and you do not show, you will be charged. (AFP must still pay for your lunch even if you do not show).
- AFP Membership is an individual membership. A non-member/guest cannot take your place at the luncheons. He or she must register separately at the non-member price.
- Your lunch ticket will be on the back of your name badge. Please give your lunch ticket to the servers at the luncheon session.
- Please be sure to return your name badge after the luncheon session in the provided baskets.